

WBC REGIONAL DEVELOPERS PANEL

WHAT ARE WE BUILDING?

The Panel

Bill May, *Miller & Smith*

Fred Rothmeijer, *MRP Realty*

Bob Elliott, *Washington Real Estate Investment Trust*

Rick Hausler, *Insight Property Group*

Donna Shafer, *Cityline Partners*

Moderator – Chuck Claar, *Hubert Construction*

Presentation 5:30 to 7:00 p.m.

Reception 7:00 to 8:00 p.m.

February 27, 2013



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PROGRAM SPONSORS



February 27, 2013

WBC Presentation

MRP REALTY

Presentation Outline

- MRP REALTY
- PROJECTS
 - Under Construction
 - In Financing
 - Future Pipeline
 - Pursuit

MRP REALTY

- Founded 2005
- DC Metro Area Focus
- Operating Partner for Institutional Capital
- Acquisition & Development of Multi-Family, Office, Hotel, and Mixed-Use
- Property Management Office

MRP REALTY

- Since '05 Entitled > 7.5 MSF Complex Multiphase Mixed-Use Projects
- Developed > 2.0 MSF
- Acquired \$1 B in Real Estate
- Property Management 5 MSF

PROJECTS – Currently 2.6 msf

- Under Construction – 1.9 msf
 - Washington Gateway – 0.4 msf
 - 900 G Street – 0.11 msf
 - 7940 JBD Tysons – 0.32 msf
 - Potomac Yard Buildings C/F – 0.35 msf
 - Bethesda Air Rights Center – 0.7 msf
- In Financing – 0.7 msf
 - Huntington Phase I – 0.38 msf
 - Riverfront (Florida Rock SE) Phase I – 0.3 msf

PROJECTS – Pipeline

- Future Pipeline – 3.8 msf
 - Washington Gateway Office – 0.6 msf
 - Tysons 7938 JBD Hotel – 300 keys
 - Potomac Yard Landbay G – 1.5 msf
 - Potomac Yard Landbay H – 0.8 msf
 - Riverfront SE Florida Rock – 0.7 msf
- Pursuit

Washington Gateway Phase I



900 G Street NW



7940 JBD - Tysons



Potomac Yard Town Center – C/F



Bethesda Air Rights Center



Huntington Metro



Riverfront Phase I – SE



Washington Gateway Office



Tyson's Hotel



Potomac Yard Town Center



Potomac Yard Landbay H/I



Riverfront on Anacostia



WASHINGTON BUILDING CONGRESS

The Washington Building Congress is a professional trade association made up of over 1,000 companies and individuals from a variety of disciplines, all with an active interest or involvement in the Washington metropolitan area real estate, design and construction community.

The WBC was established in 1937 as an “*umbrella organization*” to represent the collective interests of the industry, provide education and networking opportunities, and promote the professional advancement of our members.